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BAR ADMISSIONS:

State Bar of California, 2010

EDUCATION:

Juris Doctor, UC Davis, 2009

B.A., Political Science,

Ohio State University, 2006

**PROFESSIONAL
MEMBERSHIPS:**

National Association of Dealer Counsel

Sacramento Bar Association

Women Lawyers of Sacramento

SacLEGAL

MONICA J. BAUMANN

Senior Associate Attorney



Monica Baumann advises dealers on all aspects of dealership legal and regulatory compliance. She previously served as Director of Legal and Regulatory Affairs with the California New Car Dealers Association, where she developed cutting edge compliance programs for dealerships and focused on emerging legal and regulatory issues impacting the sales, finance and service of vehicles. Monica has extensive experience working with

dealers and their staff to find practical business solutions to tough legal issues.

Monica is an experienced litigator and advisor. She has counseled clients and dealerships on topics including employment law, advertising law, F&I compliance and environmental law. Monica has successfully litigated cases ranging from matters brought by serial plaintiffs to major class actions. Her experience serving as outside and in-house counsel drives her strong focus on helping clients build cultures of legal compliance supported by a strategic approach to litigation.

At CNCDA Monica formulated legal compliance strategies for dealer members in response to new legislation, legal developments, regulatory enforcement, and manufacturer policies. She oversaw industry-affecting litigation, assisted in the preparation and presentation of new legislation affecting auto dealers in California, managed the revision of a number of the CNCDA's dealer manuals, spearheaded the first ever CNCDA Employment Law Manual, and presented numerous educational compliance seminars to auto dealers. She frequently speaks at conferences and seminars on leading and emerging legal matters and has a national reputation among auto dealer associations.

Before joining the CNCDA, Monica also achieved much success advising and defending clients in a wide array of matters, including environmental compliance, employment, Lemon Law and Proposition 65 at the Sacramento office of international law firm Greenberg Traurig.